# **Meeting Individuals Where They** Are and the Ethics Behind It Matthew Deery, CPS, WRAP-Facilitator Patricia Nye, LCSW, MBA, CPS, CRS, CAADC, CPRP **StLuke's** PENN FOUNDATION UNIVERSITY HEALTH NETWORK BEHAVIORAL HEALTH SERVICES Instilling Hope. Together.

0

# **Goals & Learning Objectives**

- Recognize the importance of working with a client as a whole person
  - . Learn 2 ways seeing a client as a diagnosis can impact the therapeutic relationship and recovery process
  - Learn the difference and importance of using person-first versus identify first and how this impacts cultural humility

- Effectively utilizing stages of change in our practice.
   Obtain a basic overview of the stages of change and the evidence behind this model.
   Lean 2 interventions to work whan individual in the early stages of change-precontemplation, contemplation and
- Building our confidence to avoid the pressure of pushing the agenda of others in the recovery process. Learn 2 reasons pushing a client in ambivalence could hinder the red

  - Explore 3 ways to build our confidence as professionals to help us continue working at the client's pace and not pushing action steps too soon.
- Explore the importance of community integration starting at the first session
   Learn 2 reasons connecting individuals with their community is an ethical imperative.
   Identify 1 way to connect clients to their communities that keeps the professional within their role.

St. Luke's University Health Network | Penn Foundation

1

# **No Commercial Support** There is no conflict of interest or commercial support for this program YES YES

# Who is here today?

- CPS/CRS/CFRS
- CCHW
- Counselors-AAC/CAAC/CADC/CAADC
- Why this topic is important to us....



St. Luke's University Health Network | Penn Foundation

3

## **Meet Matt**



Matt Deery works fulltime as the Clinical Coordinator for St Luke's nant Deery works tuntime as the Linical Coordinator for St. Luke's Penn Foundation's Peer Support Team. Mutt received his bachelor's degree with majors in Business and Religion from Lebanon College Mat has worked in the behavioral health field since 2016 while working on an Assertive Community Treatment team. He began working as a Certified Peer Specialist in May 2017.

Matt was promoted in March 2022 to Clinical Coordinator. He Matt was promoted in March 2022 to Unincal Coordinator. He currently is an active member of the Montgomery County Peer Advisory Committee and the Bucks County Transitional Age Young Adult Work Group, Mat't professional goal is to ensure mental health parity and that individuals are able to access quality peer support services at any level of care, regardless of where they are in their recovery journey or funding source.

St. Luke's University Health Network | Penn Foundation

## **Meet Trish**



Trish Nye works full-time for St. Luke's Penn Foundation as the Peer Support Practice Administrator. Trish is also an adjunct for Widener University's MSW Practice Authinistrator. This is also an adjunct for whether University with program and has a private practice. Trish graduated from Drexel University with a bachelor's degree in Behavioral Health Counseling, her MSW is from Widener University and she received an MBA through Texas A&M as a distance learner. Trish holds an LCSW, CAADC, CPRP, is a Certified Peer and Certified Recovery Specialist.

Peer Support Coalition, and she is the 2<sup>nd</sup> Vice President of the Board of Directors for the Council of Southeast Pennsylvania. She serves on the Montgamery County Suicide Prevention Taskforce and the Bucks County Suicide Prevention Taskforce.

Most importantly, Trish is a married with three kids ages 2-7 (Riley, Raegan & Matthew) who keep her running.

# Why is this Topic so Meaningful for Us?

- Being More than a Diagnosis Matt never felt he was treated as a diagnosis
   Trish always felt she was seen as a problem
- Connecting the Right Stage of Change.
   Matt's natural super system always pushed Action even thought he was Contemplative. This caused Matt to freeze
   Trish's providers pushed Action when she was Contemplative. This caused Trish to discontinue treatment multiple times
- Fostering Change Slowly.
   Mult's change was slow, and his providers stayed at his pace, this allowed Mutt to build momentum in his recovery
   Trick's natural support system highlight small steps and milestones in her recovery which increased her sense of self-efficacy.

- Empowering Community Connection
   Matt feels being connected to Peer Support helped him find meaning and purpose
   Trish streament providers required connection to a Recovery Community, this helped springboard her into school and volunteering that brought meaning and purpose

St. Luke's University Health Network | Penn Foundation

6

# The Importance of Working With More Than a Diagnosis

- The diagnosis in the chart may be incorrect
- Focusing on the diagnosis could lead to disengagement
- Over emphasis on a diagnosis could lead to unanticipated impacts
- Symptoms could be multicausal
- Focusing on the whole person leads to quality care

(Mojtabai, 2021) (Tip 35, 2019) (Derubeis, 2014) (West, 2021)

St. Luke's University Health Network | Penn Foundation

Person,

not diagnosis

### **Barriers That Increase Our Focus on the Diagnosis**

- Many programs require a diagnosis to be eligible for
  - Thus, we unintentionally focus on the diagram.
- Most programs require a diagnosis to bill When we focus on a diagnosis for billing, we can unintentionally see the person as this diagnosis
- Systematically- it can be challenging not to focus on the diagnosis

- Other Reasons.....



St. Luke's University Health Network | Penn Foundation

# Strategies to Focus on the Whole Person

- Advocating for an Organizational focus on Person-Centered Healthcare delivery
- Person-Centered approach can increase overall quality of care
- · Being comfortable with the uncomfortable
  - Intentional Peer Support
- Power of curiosity
  - Matt & Debra's first meeting
- Power of professional humility
   Person-first vs. Identity-first language

(Entwistle & Watt, 2013) (Gootter, 2021) (Mead, 2019) (Jordan, 2022)



Influencers of Change

(Lambert, 1999)

St. Luke's University Health Network | Penn Foundation

9

# Person First VS Identify First Language

"Autism is just a small part of who I am. I have autism, this is a part of who I am, but does not say everything about me."

"My autism is a part of who I am. I was born with it, it is inseparable from who I am. Identity-first language endorses this for me."

A Person with Autism

An Autistic Person

Boseman 2023)

St. Luke's University Health Network | Penn Foundation

10

# **Person First & Identify First**





"The most important thing is that the person who it is about is comfortable with the language use."

(Boseman 2023

St. Luke's University Health Network | Penn Foundation

# **Stages of Change**

### Poll - Who has been learned about The Stages of Change by Prochaska, Norcross & DiClemente?

Case Study- Can you identify the stage of change?

Kay is presenting for an initial assessment at an outpatient drug and alcohol program. Kay has been admitted to 25+ inpatient programs and was recently released from County prison. Kay has verbalized she wants to have her daughter back, she doesn't want to continue this cycle and she desperately wants a 'normal life', 'Yet, Kay also verbalizes she has never had a job, has a criminal record and has no family support. Kay then states all of her friends use and while she wants to stop, she can't imagine her life without using as it has become her main coping skill.

St. Luke's University Health Network | Penn Foundation

12

12

# The Importance of Connecting the Right Interventions to the Right Stage of Change

- Stages of Changes is common language for multidisciplinary teams
- Stages of Changes is a Strengths-Based model which recognizes Recovery is not always linear
- Sometimes as Providers we push clients into action prematurely
   "overt action without invisible is likely to lead to temporary change."
- Providers can also get stuck in contemplation with their client

  "insight alone does not necessarily bring about behavior change"
- Treating every client as if in action stage is incredibly ineffective and can lead to
- Treating every client as if in action stage is incredibly ineffective and can lead to premature relapse
  - 20% Action
     35%-40% Contemplation
  - 35%-40% Contemplation
     40%-45% Precontemplation

(Ivey et al., 2019) (Prochaska et al., 2013) (Velicer et al., 1999)



St. Luke's University Health Network | Penn Foundation

13

# Barriers to Meeting Clients in Their Current Stage of Change

- One Size Fits All
- Many programs push action stage interventions
- Comfort Zone
   Describes after
  - Providers often default to interventions they are most comfortable with
- Contrary to Expectations Recovery is not linear
  - Providers may base their interventions off the stage the individual presented on at initial assessment
- Other Reasons....



St. Luke's University Health Network | Penn Foundation

14

# **Those Pesky Early Stages**

- Focus on rapport, trust & safety
   Explore the client perception if the issue
   Find common ground around goals
- Normalize ambivalence
- · Continuously assess the decisional balance scale by exploring pros/cons
- - Develop a change plan
  - Consider framing this as an exper
     Explore barriers to action



St. Luke's University Health Network | Penn Foundation

15

# **Strategies to Effectively Meet our Client Where They Are**

- Stay Curious
  - Assess Stage of Change at each session
- · Stay Humble
  - Take Continuing Education for Stages of Change
  - Adapt Interventions
- Document
  - Client's Stage of Change should be documented each session
  - and current stage

(SAMHSA, TIP 35)



St. Luke's University Health Network | Penn Foundation

16

# The Importance of Fostering Growth & Change...

Why is it important to allow folks to change slowly...

- · Builds 'buy-in' and gives the individual agency in their treatment
- By celebrating small wins, we build self-validation skills
- Appreciating dignity in failure creates a realistic perception of being human
- Pushing clients into action prematurely could have negative impacts
  - Could fracture the therapeutic relationship
  - · Could lead to the client withdrawing from treatment

Matt's work with Jeffery

(DeAngelis, 2019) (De Geest & Meganck, 2019)

# Pressure for Outcomes Pressure for Outcomes Pressure for Foutcomes Standardized Timelines Expectation Cap for Recovery Client's expectations Provider's expectations Provider's expectations Thaniny & natural support's expectations Provider's expectations Thaniny & natural support's expectations Thaniny & natural support's expectations Thaning & Mart's work with Reggle (In Casca & Magunek, 2019)

18



19

# Strategies to Focus on Small yet Meaningful Changes • Professional Confidence • Professional confidence is linked to stronger therapoutic alliances • Professional confidence kelps as remain in our role and provide effective support when expertencing the expectation pp • We can interificially increase our professional confidence by seeking out additional appreciation • We can interificially increase our professional confidence by Networking and connecting with other professional in our discipline • Stay Curious • Wat small achievements has the client made • What small achievements has the client to take the wheel • Remember there is digitally in failure (Owan & Keller, 2011) (Koninck, 2015) St. Luka's University Health Network | Penn Foundation

### The Importance of Connecting **Clients to Their Community**

- Individuals with mental and behavioral health diagnoses experience isolation and lack opportunities to fulfill meaningful roles and activities in their communities.
  - There is abundant evidence that participation in community life positively affects health
- Hospitalization and relapse rates are connected to meaning and purpose
   Community Integration is more than living in the community
- physical integration is comprised of participation in activities of daily living in the broader community
- trung in the robaster community

  \*\*social integration focuses on social contact with neighbors and other community members outside of services

  \*\*psychological integration can be conceptualized as an individual's sense of community and belonging

  (Townley et al., 2009)(Luciano et al., 2016c)



(havethattalk, 2017)

St. Luke's University Health Network | Penn Foundation

21

# **Barriers to Community Connection**

- We assume it is not our role
- We assume we know the individual's definition of community
- Client may be pre-contemplative and not interested in community connection
- We are afraid to explore this area
   Fear of rejection for our client
   Back to our Empowerment Quadrant
- Other Reasons

Trish's work with Kay



St. Luke's University Health Network | Penn Foundation

22

# **Strategies to Connect Clients** to their Community

- Professional Humility
   Recognize we do not have to be the experts on the client's community

- Mobile supports can partner with exploring community connections
- All professionals can explore SAMHSA's Four Major Dimensions of Recovery
   Health, Home, Purpose, & Community

(Townley et al., 2009) (Recovery and Recovery Support, n.d.)



St. Luke's University Health Network | Penn Foundation

# Now what?

- - · Replace education with exploration
  - Reframe goals with clients as experiments · Lean away from the 'expert' approach
- Professional Humility
  - Seek out and incorporate feedback
    - From clients and colleagues

  - · Remain open to new ideas
  - Being non-defensive
  - Acknowledging one's mistakes

(Rowden et al., 2014) (Reamer, 2022)



We need these to effectively meet people where they are Now, to support them in achieving their goals Later ....

St. Luke's University Health Network | Penn Foundation

24

# **Thank You for Engaging**

- Experiences?
- Questions?
- Celebrations?



25

## References

Derubeis RJ, Gelfand LA, German RE, Foumier JC, Forund NR. Understanding processes of change: how some patients reveal more than others-and some groups of therapists less-psychotherapy. Psychother Res. 2014;24(3):419-28. doi: 10.1080/10503307.2013.838654.

Estwistle, V. A., & Watt, I. S. (2013). Treating Patients as Persons: A Capabilities Approach to Support Delivery of Person-Centered Care. The American Journal of Bioefisies, 13(8), 29–39. https://doi.org/10.1080/15365161

Internation and INTERVISED STREET STR

Luciano, A., Metcalfe, J. D., Bond, G. R., Xie, H., Miller, A. L., Rèey, J., O'Mulley, A. J., & Drake, R. E. (2016c). Hospitalization Risk Before and After Employment Am Schaepherma, Bipolar Disorder, or Major Depression. Psychatric Services, 67(10), 1131–1138. https://doi.org/10.1176/specias.201510343.

St. Luke's University Health Network | Penn Foundation

References
National Association of Social Workers. (2008). Preamble to the code of ethics. Retrieved May 4, 2008, from <a href="https://www.socialworkers.org/pubs/">https://www.socialworkers.org/pubs/</a> Code/code.asp
Owens, K. H., & Keller, S. (2018). Exploining workforce confidence and patient experiences: A quantitative analysis. Patient Experience Journal, 5(1), 97–105. <u>https://doi.org/10.35680/2372-0247.1210</u>
Pennsylvania Certification Board. (2016). PCB Code of Ethics. Harrisburg. PA: Author.
Prochaska JO, DiClemente CC, Norcross JC. In search of how people change. Applications to addictive behaviors. Am Psychol. 1992 Sep;47(9):1102-14.
Prochaska, J. O., Norcross, J. C., & DiClemente, C. C. (2013). Applying the Stages of Change. Oxford University Press eBooks, 177–181. https://doi.org/10.1093/med.psych/9780199845491.003.0034
Reamer, F. G. (2022). Ethical Humility in Social Work. International Journal of Social Work Values and Ethics, 19(3), 153-178. https://doi.org/10.55521/10-019-310
Recovery and Recovery Support. (n.d.). SAMHSA. https://www.samhsa.gov/find-help/recovery
Rowden, T. J., Harris, S. M., & Wickel, K. (2014b). Understanding Humility and Its Role in Relational Therapy. Contemporary Family Therapy, 36(3), 380–391. https://doi.org/10.1007/s1091-013-5297-8
Services, U. D. O. H. a. H. (2019). TIP 35: Enhancing Motivation for Change in Substance Use Disorder Treatment (Updated 2019). Lulu.com.
Sidor, M., & Dubin-McKnight, K. (2021). Treating the Person Instead of the Disease. https://www.psychologytoday.com/us/blog/pain-loss-and-suffering/202107/reating-the-person-instead-the-disease.
Treatment Improvement Protocol (TIP) Series, No. 41. HHS Publication No. (SMA) 15:3991.
Townley, G., Kloos, B., & Wright, P. C. (2009). Understanding the experience of place: Expanding methods to conceptualize and measure community integration of persons with serious mental illness. Health & Place, 15(2), 520–531. https://doi.org/10.1016/j.healthplace.2008.08.011
Velicer, W. F., Norman, G. J., Fava, J. L., & Prochaska, J. O. (1999). Testing 40 predictions from the transferenceal model. Addictive Behaviors, 24(4), 455–469. https://doi.org/10.1016/s0306-4603/98/00100-2
West, R. (2021, June 14). Three reasons why doctors should treat the patient, not the disease. https://chronicdisease.coalition.org/new/three-reasons-doctors-treat-patient-not-disease
St. Luke's University Health Network   Penn Foundation 27